

Immediate Position Available:

Inside Technology Sales Associate

Value added reseller and technology solutions provider in Novi, seeks qualified inside sales associate with minimum 3 years experience. This position will work closely with Senior Account executives assisting to develop new and existing business opportunities by providing strategic direction, consultation, and offering custom integration solutions to meet technology needs.

Responsibilities included retail sales, product demonstrations, creating quotes & proposals, coordinating schedules, trade show preparation & staffing, seminar logistics, email blasts, cold calling, and opportunity reporting.

Essential Skills:

- Excellent written and verbal communications
- Self-motivated, energetic team player
- Willing to take direction, then run with it
- Winning attitude and track record
- Strong work ethic
- Strong interpersonal skills
- Ability to think on your feet
- Professional appearance and conduct

This full-time position offers a base salary with potential advancement opportunities internally. Great benefits package including medical, dental, 401K with company match, paid time off and holidays.

If qualified, please send your resume including salary requirements to:

tina@macprofessionals.com

Applicants should respond by e-mail with resume, letter describing relevant work experience, at least three references, and salary requirements. Incomplete responses will not be considered. Applicants who respond by phone, or respond without salary requirements will be disqualified.

Principals only. Recruiters please don't contact this job poster.

Please, no phone calls about this job!

Please do not contact job poster about other services, products or commercial interests.